

Territory sales officer

P.T. Consumer Products Industries

Vacancy

Not specific

Job Context

To conduct in assigned areas as per Sales & Marketing plan and program to promote sales and improve operational efficiency.

Job Responsibilities

- Identify new markets, prepare potential database and follow up accordingly.
- Tracking, recording & reporting sales on daily basis.
- Ability to take on challenges to achieve sales target
- Basic knowledge over MS Excel, Google Sheet.
- Effective plan share with Regional Manager to develop an effective Sales & Marketing strategy.
- Strong interpersonal skills, ability to interact, build relationships & has ability to work as a team.
- Capable of maintaining 6 to 10 person & evaluate their work on daily basis.
- To set up new dealer & able to conduct their activities according to company rules.
- Candidate need to work hard & willing to achieve Monthly quarterly as well as Yearly target.

Employment Status

Full-time

Educational Requirements

- Bachelor of Commerce (BCom)

Experience Requirements

- 2 to 3 year(s)
- The applicants should have experience in the following area(s):
- Area/ Territory Marketing

- The applicants should have experience in the following business area(s):

- Direct Selling/Marketing Service Company

Additional Requirements

- Age 25 to 35 years
- Only males are allowed to apply.
- 2/3 years experience as a Territory Sales Officer in any organization or toiletries items will get preference.
- Good command over using smart phone & other devices for reporting purpose.

Job Location

Barishal, Chattogram, Dhaka, Faridpur, Gopalganj, Khulna, Rangpur

Salary

- Negotiable

Compensation & other benefits

- T/A, Mobile bill, Performance bonus
- Lunch Facilities: Partially Subsidize
- Salary Review: Yearly
- Festival Bonus: 2 (Yearly)

Job Source

Bdjobs.com Online Job Posting.

Sent Your CV to taufiq25@pannabd.com